

## We turn your data into

#### votes.

Introducing the world's first artificially intelligent political campaign data platform that shows you how to win.

Use time and money intelligently by targeting the right voters with the right message through the right outreach.

Numinar combines DE voter rolls and consumer data from the RNC of over 400 data points with AI technology.

Volunteers have an easy to use mobile app for door knocking - voter data, maps, survey questions and more.

# THE CANDIDATE OR CAMPAIGN MANAGER

#### **CREATE A NUMINAR ACCOUNT**

- Request an account thru Numinar providing the campaign race type, candidate and contact information: https://app.numinar.com/sign-up/DEGOP
- Notification is sent to DEL GOP for authorization
- Account setup requires a credit card be provided for extremely reasonable fees:

\$5 a month to get started; then when needed,

- \$5 a month to set up a phone line for phone banking or texting through Numinar
- Basic usage fees are 5 cents a call or text

#### START WITH THE DATA: CREATE TARGETED VOTER LISTS

- **Demographic:** Age, Gender, Ethnicity, Religion, Language
- **Geography:** Precinct Number (Election District)
- **Political:** Modeled Party (Strong GOP, Lean GOP, Swing, Lean Democrat, Strong Democrat) or Reported Party
- Contact: Has Cell Phone, Has Landline, Last Contact etc.
- **Turnout:** Voted in a specific election
- Tags: Answers to survey questions

#### TURN DATA INTO STRATEGY: CREATE SURVEY QUESTIONS

A list of predicted **s**urvey answers are tagged to the voter and reported as overall voter data. The survey also acts as a script.

 ie: Do you want a sign in your yard? Yes, No, Maybe, Wants signs for others also
What is the major issue in Delaware that concerns you? Economy, Education, Crime, Drugs, Other

#### TURN STRATEGY INTO ACTION: CREATE VOLUNTEER PROJECTS

- Select the survey questions
- Select the filtered voter list
- Geofence a target area of 50-200 voters (max 500). On a map, you draw a line around a specific area for that project
- Create Numinar access for your volunteers
- Assign a volunteer team to a project

# REVIEW REPORTS TO REFINE STRATEGY AND PLAN THE NEXT SET OF PROJECTS

#### MODELED PARTY FILTER

This powerful filter puts the analytics of Numinar to work.

Using RD 41 as an example.

TOTAL RD 41 VOTERS 21,128

STRONG GOP	4,916
LEAN GOP	5,128
SWING	3,639
LEAN DEMOCRAT	4,178
STRONG DEMOCRAT	6,257

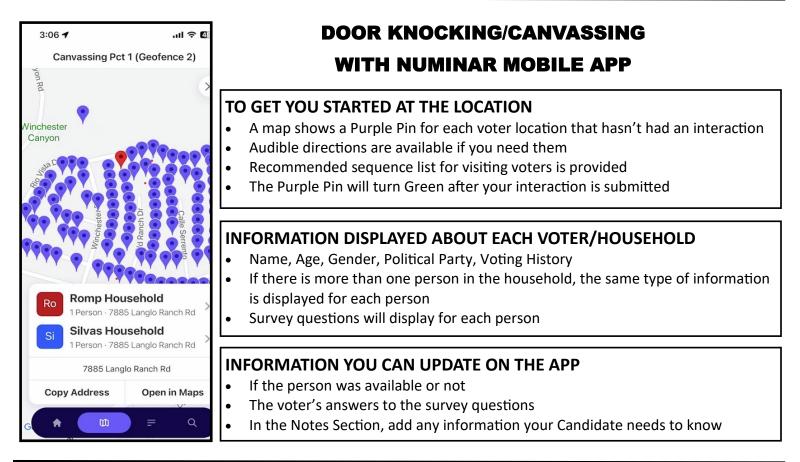
## USE A SERIES OF FILTERS TO TARGET SMALLER GROUPS

for example:

TOTAL RD 41 VOTERS 21,128

FILTER: MODELED PARTY	
LEAN GOP	5,128
FILTER: PRECINT NUMBER (ED)	
01-41	306
FILTER: AGE	
17-25	50





Numinar has very strong on-line training referred to as *A Journey from Numinar* with *Onboarding Guides* that teach the basics of Numinar with self-paced tutorials and demos.

There are 3 different guides based on the type of outreach and user role.

- Full Suite, for campaign admin & staff
- Canvassing and Calling
- Volunteers

Go to Sussex.gop/Resources page for links to all the Numinar Onboarding Training Guides.

Remember: NUMINAR is a powerful tool that lets us all turn data into VOTES. The reality is everyone is new at using this easy to learn yet powerful tool. The strength behind all us using Numinar to the MAX for Delaware is SHARING tips and "Did you know?" information.